

Contract Programming Associates

YTD September 2019

LISTING SIDE UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	15	3,653	18.9
2	METRO FIRST	10	1,026	5.3
3	BERKSHIRE HATHAWAY	11	970	5.0
4	RE / MAX	14	929	4.8
5	CENTURY 21	12	814	4.2
6	METRO BROKERS	33	773	4.0
7	KEVO PROPERTIES	3	593	3.1
8	CHURCHILL BROWN	3	542	2.8
9	COLDWELL BANKER	9	480	2.5
10	EXP REALTY	3	304	1.6
11	PRINCIPAL DEVELOP	1	303	1.6
12	CHAMBERLAIN REALTY	2	240	1.2
	All Others		8,672	44.9
	Grand Total		<u>19,299</u>	<u>100.0</u>

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LISTING SIDE - DOLLARS OKC Entire MLS Database

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	15	825,052,953	20.5
2	METRO FIRST	10	203,869,042	5.1
3	BERKSHIRE HATHAWAY	11	192,021,249	4.8
4	RE / MAX	14	190,123,780	4.7
5	CHURCHILL BROWN	3	183,026,493	4.5
6	METRO BROKERS	33	169,881,290	4.2
7	CENTURY 21	12	138,893,816	3.4
8	KEVO PROPERTIES	3	104,413,669	2.6
9	COLDWELL BANKER	9	90,877,119	2.3
10	PRINCIPAL DEVELOP	1	69,655,122	1.7
11	PREMIUM PROPERTY LLC	1	62,849,841	1.6
12	EXP REALTY	3	60,470,051	1.5
	All Others		1,741,840,368	43.2
	Grand Total		4,032,974,793	100.0

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SALES SIDE - UNITS OKC Entire MLS Database

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1	KELLER WILLIAMS	15	3,850	19.9
2	METRO FIRST	10	1,349	7.0
3	BERKSHIRE HATHAWAY	11	986	5.1
4	RE / MAX	14	876	4.5
5	CENTURY 21	12	819	4.2
6	METRO BROKERS	33	805	4.2
7	COLDWELL BANKER	9	657	3.4
8	KEVO PROPERTIES	3	472	2.4
9	OKCMAR	2	444	2.3
10	CHURCHILL BROWN	3	404	2.1
11	EXP REALTY	3	355	1.8
12	CHAMBERLAIN REALTY	2	343	1.8
	All Others		7,939	41.1
	Grand Total		19,299	100.0

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1	KELLER WILLIAMS	15	873,574,954	21.7
2	METRO FIRST	10	280,986,129	7.0
3	BERKSHIRE HATHAWAY	11	193,673,604	4.8
4	RE / MAX	14	178,349,643	4.4
5	METRO BROKERS	33	172,197,840	4.3
6	CENTURY 21	12	141,642,373	3.5
7	COLDWELL BANKER	9	137,020,797	3.4
8	CHURCHILL BROWN	3	127,505,342	3.2
9	KEVO PROPERTIES	3	92,119,699	2.3
10	OKCMAR	2	91,197,688	2.3
11	WHITTINGTON REALTY	1	68,845,129	1.7
12	EXP REALTY	3	67,864,541	1.7
	All Others		1,607,997,054	39.9
	Grand Total		4,032,974,793	100.0

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LISTING & SALES - UNITS OKC Entire MLS Database

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1	KELLER WILLIAMS	15	7,503	19.4
2	METRO FIRST	10	2,375	6.2
3	BERKSHIRE HATHAWAY	11	1,956	5.1
4	RE / MAX	14	1,805	4.7
5	CENTURY 21	12	1,633	4.2
6	METRO BROKERS	33	1,578	4.1
7	COLDWELL BANKER	9	1,137	2.9
8	KEVO PROPERTIES	3	1,065	2.8
9	CHURCHILL BROWN	3	946	2.5
10	EXP REALTY	3	659	1.7
11	CHAMBERLAIN REALTY	2	583	1.5
12	WHITTINGTON REALTY	1	545	1.4
	All Others		16,813	43.6
	Grand Total		<u>38,598</u>	<u>100.0</u>

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Rank	Company	Offices	Dollars	Average	Share
1	KELLER WILLIAMS	15	1,698,627,907	226,393	21.1
2	METRO FIRST	10	484,855,171	204,150	6.0
3	BERKSHIRE HATHAWAY	11	385,694,853	197,186	4.8
4	RE / MAX	14	368,473,423	204,140	4.6
5	METRO BROKERS	33	342,079,130	216,780	4.2
6	CHURCHILL BROWN	3	310,531,835	328,258	3.8
7	CENTURY 21	12	280,536,189	171,792	3.5
8	COLDWELL BANKER	9	227,897,916	200,438	2.8
9	KEVO PROPERTIES	3	196,533,368	184,538	2.4
10	EXP REALTY	3	128,334,592	194,741	1.6
11	OKCMAR	2	118,265,356	219,824	1.5
12	CHAMBERLAIN REALTY	2	115,306,650	197,782	1.4
	All Others		3,408,813,196	202,664	42.3
	Grand Total		8,065,949,586	208,973	100.0

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LISTING SIDE - UNITS OKC Entire MLS Database

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Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	1,258	6.5
2	KELLER WILLIAMS-ED	949	4.9
3	KEVO PROP SHARTEL	575	3.0
4	KELLER WILLIAMS-GM	527	2.7
5	METRO FIRST BRITTON	484	2.5
6	KELLER WILLIAMS-NOR	399	2.1
7	KELLER WILLIAMS-NP	358	1.9
8	METRO B NORMAN MAIN	308	1.6
9	PRINCIPAL DEVELOP	303	1.6
10	BERKSHIRE HA N MAY	292	1.5
11	EXP REALTY	284	1.5
12	CHURCHILL-B ED 33RD	252	1.3
	All Others	13,310	69.0
	Grand Total	19,299	100.0

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Rank	Company	Dollars	Share
1	KELLER WILLIAMS-NW	284,679,048	7.1
2	KELLER WILLIAMS-ED	257,173,442	6.4
3	METRO FIRST BRITTON	101,145,893	2.5
4	KEVO PROP SHARTEL	99,393,481	2.5
5	KELLER WILLIAMS-GM	98,097,535	2.4
6	CHURCHILL-B ED 33RD	97,119,128	2.4
7	KELLER WILLIAMS-NP	84,480,001	2.1
8	KELLER WILLIAMS-NOR	76,420,958	1.9
9	PRINCIPAL DEVELOP	69,655,122	1.7
10	BERKSHIRE HA N MAY	66,215,139	1.6
11	PREMIUM PROPERTY LLC	62,849,841	1.6
12	RE/MAX PREF N MAY	59,599,851	1.5
	All Others	2,676,145,354	66.4
	Grand Total	4,032,974,793	100.0

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	1,356	7.0
2	KELLER WILLIAMS-ED	949	4.9
3	METRO FIRST BRITTON	642	3.3
4	KELLER WILLIAMS-GM	518	2.7
5	KELLER WILLIAMS-NP	490	2.5
6	KEVO PROP SHARTEL	460	2.4
7	OKCMAR	444	2.3
8	KELLER WILLIAMS-NOR	401	2.1
9	CHAMBERLAIN REALTY	343	1.8
10	EXP REALTY	336	1.7
11	WHITTINGTON REALTY	332	1.7
12	METRO B NORMAN MAIN	325	1.7
	All Others	12,703	65.8
	Grand Total	19,299	100.0

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Rank	Company	Dollars	Share
1	KELLER WILLIAMS-NW	302,872,372	7.5
2	KELLER WILLIAMS-ED	258,608,499	6.4
3	METRO FIRST BRITTON	143,677,666	3.6
4	KELLER WILLIAMS-NP	112,111,393	2.8
5	KELLER WILLIAMS-GM	97,777,443	2.4
6	OKCMAR	91,197,688	2.3
7	KEVO PROP SHARTEL	88,597,534	2.2
8	KELLER WILLIAMS-NOR	79,093,135	2.0
9	WHITTINGTON REALTY	68,845,129	1.7
10	CHAMBERLAIN REALTY	67,674,530	1.7
11	BERKSHIRE H A N MAY	66,891,984	1.7
12	CHURCHILL-B ED 33RD	65,491,549	1.6
	All Others	2,590,135,871	64.2
	Grand Total	4,032,974,793	100.0

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1	KELLER WILLIAMS-NW	2,614	6.8
2	KELLER WILLIAMS-ED	1,898	4.9
3	METRO FIRST BRITTON	1,126	2.9
4	KELLER WILLIAMS-GM	1,045	2.7
5	KEVO PROP SHARTEL	1,035	2.7
6	KELLER WILLIAMS-NP	848	2.2
7	KELLER WILLIAMS-NOR	800	2.1
8	METRO B NORMAN MAIN	633	1.6
9	EXP REALTY	620	1.6
10	CHAMBERLAIN REALTY	583	1.5
11	BERKSHIRE HA N MAY	579	1.5
12	WHITTINGTON REALTY	545	1.4
	All Others	26,272	68.1
	Grand Total	38,598	100.0

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1	KELLER WILLIAMS-NW	587,551,420	224,771	7.3
2	KELLER WILLIAMS-ED	515,781,941	271,750	6.4
3	METRO FIRST BRITTON	244,823,559	217,428	3.0
4	KELLER WILLIAMS-NP	196,591,394	231,829	2.4
5	KELLER WILLIAMS-GM	195,874,978	187,440	2.4
6	KEVO PROP SHARTEL	187,991,015	181,634	2.3
7	CHURCHILL-B ED 33RD	162,610,677	367,897	2.0
8	KELLER WILLIAMS-NOR	155,514,093	194,393	1.9
9	BERKSHIRE HA N MAY	133,107,123	229,891	1.7
10	EXP REALTY	121,032,839	195,214	1.5
11	METRO B NORMAN MAIN	120,157,038	189,822	1.5
12	OKCMAR	118,265,356	219,824	1.5
	All Others	5,326,648,153	201,614	66.0
	Grand Total	8,065,949,586	208,973	100.0

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