

Contract Programming Associates

3rd Quarter 2019

LISTING SIDE UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	14	1,291	18.1
2	METRO FIRST	10	379	5.3
3	BERKSHIRE HATHAWAY	10	332	4.7
4	RE / MAX	14	330	4.6
5	METRO BROKERS	31	308	4.3
6	CENTURY 21	12	265	3.7
7	CHURCHILL BROWN	3	218	3.1
8	KEVO PROPERTIES	3	216	3.0
9	COLDWELL BANKER	8	180	2.5
10	CHAMBERLAIN REALTY	2	118	1.7
11	EXP REALTY	2	107	1.5
12	PRINCIPAL DEVELOP	1	99	1.4
	All Others		3,273	46.0
	Grand Total		<u>7,116</u>	<u>100.0</u>

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LISTING SIDE - DOLLARS OKC Entire MLS Database

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	14	291,641,432	19.4
2	METRO FIRST	10	76,350,079	5.1
3	CHURCHILL BROWN	3	70,857,626	4.7
4	RE / MAX	14	67,782,050	4.5
5	METRO BROKERS	31	67,363,442	4.5
6	BERKSHIRE HATHAWAY	10	66,955,993	4.5
7	CENTURY 21	12	46,123,991	3.1
8	KEVO PROPERTIES	3	38,683,001	2.6
9	COLDWELL BANKER	8	35,603,613	2.4
10	PREMIUM PROPERTY LLC	1	23,364,756	1.6
11	CHAMBERLAIN REALTY	2	23,024,519	1.5
12	PRINCIPAL DEVELOP	1	22,944,807	1.5
	All Others		671,835,295	44.7
	Grand Total		1,502,530,604	100.0

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SALES SIDE - UNITS OKC Entire MLS Database

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	14	1,332	18.7
2	METRO FIRST	10	485	6.8
3	BERKSHIRE HATHAWAY	10	373	5.2
4	RE / MAX	14	323	4.5
5	METRO BROKERS	31	296	4.2
6	CENTURY 21	12	260	3.7
7	COLDWELL BANKER	8	246	3.5
8	OKCMAR	2	172	2.4
9	CHAMBERLAIN REALTY	2	158	2.2
10	KEVO PROPERTIES	3	155	2.2
11	CHURCHILL BROWN	3	150	2.1
12	EXP REALTY	2	142	2.0
	All Others		3,024	42.5
	Grand Total		<u>7,116</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	14	306,017,069	20.4
2	METRO FIRST	10	101,564,655	6.8
3	BERKSHIRE HATHAWAY	10	74,196,956	4.9
4	RE / MAX	14	64,447,140	4.3
5	METRO BROKERS	31	63,680,105	4.2
6	COLDWELL BANKER	8	50,805,237	3.4
7	CHURCHILL BROWN	3	47,065,572	3.1
8	CENTURY 21	12	43,752,910	2.9
9	OKCMAR	2	31,866,427	2.1
10	KEVO PROPERTIES	3	30,863,037	2.1
11	CHAMBERLAIN REALTY	2	30,712,632	2.0
12	WHITTINGTON REALTY	1	29,874,822	2.0
	All Others		627,684,042	41.8
	Grand Total		<u>1,502,530,604</u>	<u>100.0</u>

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3rd Quarter 2019

LISTING & SALES - UNITS OKC Entire MLS Database

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Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	14	2,623	18.4
2	METRO FIRST	10	864	6.1
3	BERKSHIRE HATHAWAY	10	705	5.0
4	RE / MAX	14	653	4.6
5	METRO BROKERS	31	604	4.2
6	CENTURY 21	12	525	3.7
7	COLDWELL BANKER	8	426	3.0
8	CHURCHILL BROWN	3	368	2.6
9	KEVO PROPERTIES	3	371	2.6
10	CHAMBERLAIN REALTY	2	276	1.9
11	EXP REALTY	2	249	1.7
12	WHITTINGTON REALTY	1	228	1.6
	All Others		6,340	44.5
	Grand Total		<u>14,232</u>	<u>100.0</u>

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Rank	Company	Offices	Dollars	Average	Share
1	KELLER WILLIAMS	14	597,658,501	227,853	19.9
2	METRO FIRST	10	177,914,734	205,920	5.9
3	BERKSHIRE HATHAWAY	10	141,152,949	200,217	4.7
4	RE / MAX	14	132,229,190	202,495	4.4
5	METRO BROKERS	31	131,043,547	216,960	4.4
6	CHURCHILL BROWN	3	117,923,198	320,443	3.9
7	CENTURY 21	12	89,876,901	171,194	3.0
8	COLDWELL BANKER	8	86,408,850	202,838	2.9
9	KEVO PROPERTIES	3	69,546,038	187,456	2.3
10	CHAMBERLAIN REALTY	2	53,737,151	194,700	1.8
11	EXP REALTY	2	48,932,944	196,518	1.6
12	WHITTINGTON REALTY	1	47,761,472	209,480	1.6
	All Others		1,310,875,733	206,763	43.6
	Grand Total		3,005,061,208	211,148	100.0

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LISTING SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

Rank	Company	Units	Share
1	KELLER WILLIAMS-NW	443	6.2
2	KELLER WILLIAMS-ED	339	4.8
3	KEVO PROP SHARTEL	206	2.9
4	METRO FIRST BRITTON	186	2.6
5	KELLER WILLIAMS-GM	176	2.5
6	KELLER WILLIAMS-NP	140	2.0
7	KELLER WILLIAMS-NOR	136	1.9
8	CHAMBERLAIN REALTY	118	1.7
9	METRO B NORMAN MAIN	111	1.6
10	EXP REALTY	102	1.4
11	CHURCHILL-B ED 33RD	99	1.4
12	BERKSHIRE HA N MAY	100	1.4
	All Others	4,960	69.7
	Grand Total	7,116	100.0

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LISTING SIDE - DOLLARS OKC Entire MLS Database

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Individual Offices

Rank	Company	Dollars	Share
1	KELLER WILLIAMS-NW	98,093,298	6.5
2	KELLER WILLIAMS-ED	92,541,992	6.2
3	METRO FIRST BRITTON	40,229,479	2.7
4	CHURCHILL-B ED 33RD	36,060,072	2.4
5	KEVO PROP SHARTEL	35,804,694	2.4
6	KELLER WILLIAMS-NP	33,353,071	2.2
7	KELLER WILLIAMS-GM	33,293,150	2.2
8	KELLER WILLIAMS-NOR	26,332,020	1.8
9	BERKSHIRE HA N MAY	23,636,755	1.6
10	PREMIUM PROPERTY LLC	23,364,756	1.6
11	CHAMBERLAIN REALTY	23,024,519	1.5
12	PRINCIPAL DEVELOP	22,944,807	1.5
	All Others	1,013,851,991	67.5
	Grand Total	1,502,530,604	100.0

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Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	462	6.5
2	KELLER WILLIAMS-ED	333	4.7
3	METRO FIRST BRITTON	267	3.8
4	OKCMAR	172	2.4
5	KELLER WILLIAMS-GM	166	2.3
6	KELLER WILLIAMS-NP	164	2.3
7	CHAMBERLAIN REALTY	158	2.2
8	KELLER WILLIAMS-NOR	151	2.1
9	KEVO PROP SHARTEL	149	2.1
10	WHITTINGTON REALTY	134	1.9
11	EXP REALTY	134	1.9
12	METRO FIRST GREENBRI	111	1.6
	All Others	4,715	66.3
	Grand Total	7,116	100.0

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1	KELLER WILLIAMS-NW	105,581,012	7.0
2	KELLER WILLIAMS-ED	93,516,172	6.2
3	METRO FIRST BRITTON	61,798,655	4.1
4	KELLER WILLIAMS-NP	35,253,488	2.3
5	KELLER WILLIAMS-GM	32,600,693	2.2
6	OKCMAR	31,866,427	2.1
7	CHAMBERLAIN REALTY	30,712,632	2.0
8	WHITTINGTON REALTY	29,874,822	2.0
9	KELLER WILLIAMS-NOR	29,497,735	2.0
10	KEVO PROP SHARTEL	29,069,880	1.9
11	EXP REALTY	25,838,121	1.7
12	BERKSHIRE HAN MAY	23,950,009	1.6
	All Others	972,970,958	64.8
	Grand Total	<u>1,502,530,604</u>	<u>100.0</u>

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1	KELLER WILLIAMS-NW	905	6.4
2	KELLER WILLIAMS-ED	672	4.7
3	METRO FIRST BRITTON	453	3.2
4	KEVO PROP SHARTEL	355	2.5
5	KELLER WILLIAMS-GM	342	2.4
6	KELLER WILLIAMS-NP	304	2.1
7	KELLER WILLIAMS-NOR	287	2.0
8	CHAMBERLAIN REALTY	276	1.9
9	EXP REALTY	236	1.7
10	WHITTINGTON REALTY	228	1.6
11	METRO B NORMAN MAIN	219	1.5
12	METRO FIRST GREENBRI	206	1.4
	All Others	9,749	68.5
	Grand Total	<u>14,232</u>	<u>100.0</u>

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1	KELLER WILLIAMS-NW	203,674,310	225,054	6.8
2	KELLER WILLIAMS-ED	186,058,164	276,872	6.2
3	METRO FIRST BRITTON	102,028,134	225,228	3.4
4	KELLER WILLIAMS-NP	68,606,559	225,679	2.3
5	KELLER WILLIAMS-GM	65,893,843	192,672	2.2
6	KEVO PROP SHARTEL	64,874,574	182,745	2.2
7	CHURCHILL-B ED 33RD	58,044,975	353,933	1.9
8	KELLER WILLIAMS-NOR	55,829,755	194,529	1.9
9	CHAMBERLAIN REALTY	53,737,151	194,700	1.8
10	WHITTINGTON REALTY	47,761,472	209,480	1.6
11	BERKSHIRE HA N MAY	47,586,764	233,268	1.6
12	EXP REALTY	46,428,744	196,732	1.5
	All Others	2,004,536,763	204,419	66.7
	Grand Total	<u>3,005,061,208</u>	<u>211,148</u>	<u>100.0</u>

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