

Contract Programming Associates

November 2019

LISTING SIDE UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

Rank	Company	Offices	Units	Share
1	KELLER WILLIAMS	12	314	17.3
2	METRO FIRST	9	105	5.8
3	RE / MAX	13	86	4.7
4	BERKSHIRE HATHAWAY	8	79	4.4
5	CENTURY 21	11	69	3.8
6	METRO BROKERS	21	64	3.5
7	CHURCHILL BROWN	3	48	2.6
8	KEVO PROPERTIES	1	43	2.4
9	CENTRAL OK REAL EST	1	39	2.1
10	COLDWELL BANKER	8	37	2.0
11	PREMIUM PROPERTY LLC	1	28	1.5
12	EXP REALTY	2	28	1.5
	All Others		876	48.2
	Grand Total		1,816	100.0

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November 2019

LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties
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Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	12	80,656,162	21.2
2	RE / MAX	13	19,578,900	5.1
3	METRO FIRST	9	18,771,331	4.9
4	METRO BROKERS	21	14,540,011	3.8
5	CHURCHILL BROWN	3	13,982,500	3.7
6	CENTURY 21	11	13,868,358	3.6
7	BERKSHIRE HATHAWAY	8	13,847,476	3.6
8	PREMIUM PROPERTY LLC	1	8,688,611	2.3
9	KEVO PROPERTIES	1	8,074,042	2.1
10	COLDWELL BANKER	8	7,645,621	2.0
11	CENTRAL OK REAL EST	1	7,454,742	2.0
12	EXP REALTY	2	6,094,400	1.6
	All Others		168,122,450	44.1
	Grand Total		381,324,604	100.0

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November 2019

SALES SIDE - UNITS OKC Entire MLS Database

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	337	18.6
2	METRO FIRST	9	117	6.4
3	BERKSHIRE HATHAWAY	8	88	4.8
4	COLDWELL BANKER	8	72	4.0
5	RE / MAX	13	70	3.9
6	CENTURY 21	11	66	3.6
7	OKCMAR	2	62	3.4
8	METRO BROKERS	21	53	2.9
9	KEVO PROPERTIES	1	45	2.5
10	CHAMBERLAIN REALTY	2	45	2.5
11	EXP REALTY	2	42	2.3
12	CHURCHILL BROWN	3	35	1.9
	All Others		784	43.2
	Grand Total		<u>1,816</u>	<u>100.0</u>

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1	KELLER WILLIAMS	12	83,472,581	21.9
2	METRO FIRST	9	22,102,032	5.8
3	BERKSHIRE HATHAWAY	8	16,648,017	4.4
4	RE / MAX	13	16,023,257	4.2
5	COLDWELL BANKER	8	13,452,010	3.5
6	OKCMAR	2	12,623,395	3.3
7	METRO BROKERS	21	12,096,252	3.2
8	CENTURY 21	11	11,860,912	3.1
9	CHURCHILL BROWN	3	10,788,620	2.8
10	KEVO PROPERTIES	1	9,417,563	2.5
11	CHAMBERLAIN REALTY	2	8,519,274	2.2
12	EXP REALTY	2	7,624,815	2.0
	All Others		156,695,876	41.1
	Grand Total		381,324,604	100.0

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LISTING & SALES - UNITS OKC Entire MLS Database

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	651	17.9
2	METRO FIRST	9	222	6.1
3	BERKSHIRE HATHAWAY	8	167	4.6
4	RE / MAX	13	156	4.3
5	CENTURY 21	11	135	3.7
6	METRO BROKERS	21	117	3.2
7	COLDWELL BANKER	8	109	3.0
8	KEVO PROPERTIES	1	88	2.4
9	CHURCHILL BROWN	3	83	2.3
10	CHAMBERLAIN REALTY	2	73	2.0
11	EXP REALTY	2	70	1.9
12	OKCMAR	2	69	1.9
	All Others		1,692	46.6
	Grand Total		3,632	100.0

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Rank	Company	Offices	Dollars	Average	Share
1	KELLER WILLIAMS	12	164,128,743	252,118	21.5
2	METRO FIRST	9	40,873,363	184,114	5.4
3	RE / MAX	13	35,602,157	228,219	4.7
4	BERKSHIRE HATHAWAY	8	30,495,493	182,608	4.0
5	METRO BROKERS	21	26,636,263	227,660	3.5
6	CENTURY 21	11	25,729,270	190,587	3.4
7	CHURCHILL BROWN	3	24,771,120	298,447	3.2
8	COLDWELL BANKER	8	21,097,631	193,556	2.8
9	KEVO PROPERTIES	1	17,491,605	198,768	2.3
10	OKCMAR	2	14,381,021	208,421	1.9
11	EXP REALTY	2	13,719,215	195,989	1.8
12	CHAMBERLAIN REALTY	2	13,213,674	181,009	1.7
	All Others		334,509,653	197,701	43.9
	Grand Total		762,649,208	209,981	100.0

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November 2019

LISTING SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties
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Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	124	6.8
2	KELLER WILLIAMS-ED	68	3.7
3	METRO FIRST BRITTON	47	2.6
4	KEVO PROP SHARTEL	43	2.4
5	KELLER WILLIAMS-GM	41	2.3
6	CENTRAL OK REAL EST	39	2.1
7	KELLER WILLIAMS-NP	38	2.1
8	KELLER WILLIAMS-NOR	32	1.8
9	METRO FIRST GREENBRI	30	1.7
10	PREMIUM PROPERTY LLC	28	1.5
11	CHAMBERLAIN REALTY	28	1.5
12	EXP REALTY	27	1.5
	All Others	1,271	70.0
	Grand Total	1,816	100.0

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LISTING SIDE - DOLLARS OKC Entire MLS Database

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Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	33,754,546	8.9
2	KELLER WILLIAMS-ED	20,621,806	5.4
3	KELLER WILLIAMS-NP	10,079,304	2.6
4	PREMIUM PROPERTY LLC	8,688,611	2.3
5	METRO FIRST BRITTON	8,253,458	2.2
6	KEVO PROP SHARTEL	8,074,042	2.1
7	CENTRAL OK REAL EST	7,454,742	2.0
8	KELLER WILLIAMS-GM	7,140,718	1.9
9	KELLER WILLIAMS-NOR	6,181,968	1.6
10	CHURCHILL-B ED 33RD	6,014,300	1.6
11	EXP REALTY	5,969,400	1.6
12	RE/MAX PREF N MAY	5,743,350	1.5
	All Others	253,348,359	66.4
	Grand Total	381,324,604	100.0

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	106	5.8
2	KELLER WILLIAMS-ED	77	4.2
3	METRO FIRST BRITTON	67	3.7
4	OKCMAR	62	3.4
5	KELLER WILLIAMS-NP	49	2.7
6	KELLER WILLIAMS-GM	49	2.7
7	KEVO PROP SHARTEL	45	2.5
8	CHAMBERLAIN REALTY	45	2.5
9	KELLER WILLIAMS-NOR	42	2.3
10	EXP REALTY	41	2.3
11	METRO FIRST GREENBRI	33	1.8
12	LEVINSON REAL ESTATE	30	1.7
	All Others	1,170	64.4
	Grand Total	1,816	100.0

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Rank	Company	Dollars	Share
1	KELLER WILLIAMS-NW	26,611,501	7.0
2	KELLER WILLIAMS-ED	23,617,467	6.2
3	METRO FIRST BRITTON	13,373,580	3.5
4	KELLER WILLIAMS-NP	13,069,294	3.4
5	OKCMAR	12,623,395	3.3
6	KEVO PROP SHARTEL	9,417,563	2.5
7	KELLER WILLIAMS-GM	8,880,680	2.3
8	KELLER WILLIAMS-NOR	8,724,989	2.3
9	CHAMBERLAIN REALTY	8,519,274	2.2
10	ERA COURTYARD	7,467,826	2.0
11	EXP REALTY	7,339,815	1.9
12	LEVINSON REAL ESTATE	6,353,560	1.7
	All Others	235,325,660	61.7
	Grand Total	381,324,604	100.0

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	230	6.3
2	KELLER WILLIAMS-ED	145	4.0
3	METRO FIRST BRITTON	114	3.1
4	KELLER WILLIAMS-GM	90	2.5
5	KEVO PROP SHARTEL	88	2.4
6	KELLER WILLIAMS-NP	87	2.4
7	KELLER WILLIAMS-NOR	74	2.0
8	CHAMBERLAIN REALTY	73	2.0
9	OKCMAR	69	1.9
10	EXP REALTY	68	1.9
11	METRO FIRST GREENBRI	63	1.7
12	LEVINSON REAL ESTATE	55	1.5
	All Others	2,476	68.2
	Grand Total	3,632	100.0

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1	KELLER WILLIAMS-NW	60,366,047	262,461	7.9
2	KELLER WILLIAMS-ED	44,239,273	305,098	5.8
3	KELLER WILLIAMS-NP	23,148,598	266,076	3.0
4	METRO FIRST BRITTON	21,627,038	189,711	2.8
5	KEVO PROP SHARTEL	17,491,605	198,768	2.3
6	KELLER WILLIAMS-GM	16,021,398	178,016	2.1
7	KELLER WILLIAMS-NOR	14,906,957	201,445	2.0
8	OKCMAR	14,381,021	208,421	1.9
9	EXP REALTY	13,309,215	195,724	1.7
10	CHAMBERLAIN REALTY	13,213,674	181,009	1.7
11	ERA COURTYARD	11,824,826	288,410	1.6
12	LEVINSON REAL ESTATE	11,652,171	211,858	1.5
	All Others	500,467,385	200,347	65.6
	Grand Total	762,649,208	209,981	100.0

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