

# **Contract Programming Associates**

Calendar Year 2019

## **LISTING SIDE UNITS OKC Entire MLS Database**

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	15	4,706	18.7
2	METRO FIRST	10	1,307	5.2
3	BERKSHIRE HATHAWAY	11	1,238	4.9
4	RE / MAX	14	1,177	4.7
5	CENTURY 21	13	1,039	4.1
6	METRO BROKERS	33	993	3.9
7	KEVO PROPERTIES	3	753	3.0
8	CHURCHILL BROWN	3	688	2.7
9	COLDWELL BANKER	9	626	2.5
10	EXP REALTY	3	395	1.6
11	PRINCIPAL DEVELOP	1	391	1.6
12	PREMIUM PROPERTY LLC	1	342	1.4
	All Others		11,527	45.8
	Grand Total		25,182	100.0

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# Contract Programming Associates

Calendar Year 2019

## LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	15	1,072,464,023	20.4
2	METRO FIRST	10	256,325,848	4.9
3	BERKSHIRE HATHAWAY	11	242,759,608	4.6
4	RE / MAX	14	242,366,467	4.6
5	CHURCHILL BROWN	3	231,989,307	4.4
6	METRO BROKERS	33	217,559,070	4.1
7	CENTURY 21	13	179,446,364	3.4
8	KEVO PROPERTIES	3	134,162,171	2.5
9	COLDWELL BANKER	9	117,990,590	2.2
10	PREMIUM PROPERTY LLC	1	97,767,642	1.9
11	PRINCIPAL DEVELOP	1	89,800,613	1.7
12	EXP REALTY	3	78,616,900	1.5
	All Others		2,302,255,723	43.7
	Grand Total		5,263,504,326	100.0

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Calendar Year 2019

## **SALES SIDE - UNITS OKC Entire MLS Database**

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	15	4,910	19.5
2	METRO FIRST	10	1,694	6.7
3	BERKSHIRE HATHAWAY	11	1,282	5.1
4	RE / MAX	14	1,119	4.4
5	CENTURY 21	13	1,057	4.2
6	METRO BROKERS	33	1,012	4.0
7	COLDWELL BANKER	9	850	3.4
8	OKCMAR	2	641	2.5
9	KEVO PROPERTIES	3	606	2.4
10	CHURCHILL BROWN	3	511	2.0
11	CHAMBERLAIN REALTY	2	491	1.9
12	EXP REALTY	3	482	1.9
	All Others		10,527	41.8
	Grand Total		<u>25,182</u>	<u>100.0</u>

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## **SALES SIDE - DOLLARS OKC Entire MLS Database**

Closed Residential Properties  
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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	15	1,116,108,075	21.2
2	METRO FIRST	10	348,150,578	6.6
3	BERKSHIRE HATHAWAY	11	254,271,612	4.8
4	RE / MAX	14	231,182,317	4.4
5	METRO BROKERS	33	219,857,343	4.2
6	CENTURY 21	13	185,311,776	3.5
7	COLDWELL BANKER	9	172,824,212	3.3
8	CHURCHILL BROWN	3	160,910,144	3.1
9	OKCMAR	2	131,330,850	2.5
10	KEVO PROPERTIES	3	121,865,492	2.3
11	CHAMBERLAIN REALTY	2	96,773,693	1.8
12	EXP REALTY	3	90,227,160	1.7
	All Others		2,134,691,074	40.6
	Grand Total		5,263,504,326	100.0

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## **LISTING & SALES - UNITS OKC Entire MLS Database**

Closed Residential Properties  
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Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	15	9,616	19.1
2	METRO FIRST	10	3,001	6.0
3	BERKSHIRE HATHAWAY	11	2,520	5.0
4	RE / MAX	14	2,296	4.6
5	CENTURY 21	13	2,096	4.2
6	METRO BROKERS	33	2,005	4.0
7	COLDWELL BANKER	9	1,476	2.9
8	KEVO PROPERTIES	3	1,359	2.7
9	CHURCHILL BROWN	3	1,199	2.4
10	EXP REALTY	3	877	1.7
11	CHAMBERLAIN REALTY	2	814	1.6
12	OKCMAR	2	758	1.5
	All Others		22,347	44.4
	Grand Total		50,364	100.0

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## Calendar Year 2019

Closed Residential Properties  
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Rank	Company	Offices	Dollars	Average	Share
1	KELLER WILLIAMS	15	2,188,572,098	227,597	20.8
2	METRO FIRST	10	604,476,426	201,425	5.7
3	BERKSHIRE HATHAWAY	11	497,031,220	197,235	4.7
4	RE / MAX	14	473,548,784	206,249	4.5
5	METRO BROKERS	33	437,416,413	218,163	4.2
6	CHURCHILL BROWN	3	392,899,451	327,689	3.7
7	CENTURY 21	13	364,758,140	174,026	3.5
8	COLDWELL BANKER	9	290,814,802	197,029	2.8
9	KEVO PROPERTIES	3	256,027,663	188,394	2.4
10	EXP REALTY	3	168,844,060	192,525	1.6
11	OKCMAR	2	164,346,591	216,816	1.6
12	CHAMBERLAIN REALTY	2	160,346,595	196,986	1.5
	All Others		4,527,926,409	202,619	43.0
	Grand Total		* ** * ** *	209,019	100.0

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Calendar Year 2019

## LISTING SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	1,637	6.5
2	KELLER WILLIAMS-ED	1,188	4.7
3	KEVO PROP SHARTEL	733	2.9
4	KELLER WILLIAMS-GM	687	2.7
5	METRO FIRST BRITTON	627	2.5
6	KELLER WILLIAMS-NOR	501	2.0
7	KELLER WILLIAMS-NP	482	1.9
8	METRO B NORMAN MAIN	398	1.6
9	PRINCIPAL DEVELOP	391	1.6
10	EXP REALTY	371	1.5
11	BERKSHIRE HA N MAY	364	1.4
12	PREMIUM PROPERTY LLC	342	1.4
	All Others	17,461	69.3
	Grand Total	<u>25,182</u>	<u>100.0</u>

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Calendar Year 2019

## **LISTING SIDE - DOLLARS OKC Entire MLS Database**

Closed Residential Properties  
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Individual Offices

<b>Rank</b>	<b>Company</b>	<b>Dollars</b>	<b>Share</b>
<b>1</b>	<b>KELLER WILLIAMS-NW</b>	<b>373,773,067</b>	<b>7.1</b>
<b>2</b>	<b>KELLER WILLIAMS-ED</b>	<b>325,860,594</b>	<b>6.2</b>
3	METRO FIRST BRITTON	129,532,041	2.5
<b>4</b>	<b>KELLER WILLIAMS-GM</b>	<b>129,299,900</b>	<b>2.5</b>
5	KEVO PROP SHARTEL	128,433,772	2.4
6	CHURCHILL-B ED 33RD	120,646,844	2.3
<b>7</b>	<b>KELLER WILLIAMS-NP</b>	<b>113,967,739</b>	<b>2.2</b>
8	PREMIUM PROPERTY LLC	97,767,642	1.9
<b>9</b>	<b>KELLER WILLIAMS-NOR</b>	<b>95,139,084</b>	<b>1.8</b>
10	PRINCIPAL DEVELOP	89,800,613	1.7
11	BERKSHIRE HA N MAY	81,540,675	1.5
12	METRO B NORMAN MAIN	74,534,175	1.4
	All Others	3,503,208,180	66.6
	Grand Total	5,263,504,326	100.0

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Calendar Year 2019

## **SALES SIDE - UNITS OKC Entire MLS Database**

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<b>Rank</b>	<b>Company</b>	<b>Units</b>	<b>Share</b>
<b>1</b>	<b>KELLER WILLIAMS-NW</b>	<b>1,705</b>	<b>6.8</b>
<b>2</b>	<b>KELLER WILLIAMS-ED</b>	<b>1,182</b>	<b>4.7</b>
3	METRO FIRST BRITTON	836	3.3
<b>4</b>	<b>KELLER WILLIAMS-GM</b>	<b>704</b>	<b>2.8</b>
5	OKCMAR	641	2.5
<b>6</b>	<b>KELLER WILLIAMS-NP</b>	<b>622</b>	<b>2.5</b>
7	KEVO PROP SHARTEL	590	2.3
<b>8</b>	<b>KELLER WILLIAMS-NOR</b>	<b>520</b>	<b>2.1</b>
9	CHAMBERLAIN REALTY	491	1.9
10	EXP REALTY	459	1.8
11	WHITTINGTON REALTY	431	1.7
12	METRO B NORMAN MAIN	407	1.6
	All Others	16,594	65.9
	Grand Total	25,182	100.0

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<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	381,192,649	7.2
2	KELLER WILLIAMS-ED	323,010,015	6.1
3	METRO FIRST BRITTON	185,044,609	3.5
4	KELLER WILLIAMS-NP	144,078,457	2.7
5	KELLER WILLIAMS-GM	133,072,764	2.5
6	OKCMAR	131,330,850	2.5
7	KEVO PROP SHARTEL	117,395,116	2.2
8	KELLER WILLIAMS-NOR	103,328,996	2.0
9	CHAMBERLAIN REALTY	96,773,693	1.8
10	BERKSHIRE HAN MAY	90,763,042	1.7
11	WHITTINGTON REALTY	86,457,607	1.6
12	EXP REALTY	85,813,032	1.6
	All Others	3,385,243,496	64.3
	Grand Total	<u>5,263,504,326</u>	<u>100.0</u>

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Closed Residential Properties  
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Individual Offices

<b>Rank</b>	<b>Company</b>	<b>Units</b>	<b>Share</b>
<b>1</b>	<b>KELLER WILLIAMS-NW</b>	<b>3,342</b>	<b>6.6</b>
<b>2</b>	<b>KELLER WILLIAMS-ED</b>	<b>2,370</b>	<b>4.7</b>
<b>3</b>	<b>METRO FIRST BRITTON</b>	<b>1,463</b>	<b>2.9</b>
<b>4</b>	<b>KELLER WILLIAMS-GM</b>	<b>1,391</b>	<b>2.8</b>
<b>5</b>	<b>KEVO PROP SHARTEL</b>	<b>1,323</b>	<b>2.6</b>
<b>6</b>	<b>KELLER WILLIAMS-NP</b>	<b>1,104</b>	<b>2.2</b>
<b>7</b>	<b>KELLER WILLIAMS-NOR</b>	<b>1,021</b>	<b>2.0</b>
<b>8</b>	<b>EXP REALTY</b>	<b>830</b>	<b>1.6</b>
<b>9</b>	<b>CHAMBERLAIN REALTY</b>	<b>814</b>	<b>1.6</b>
<b>10</b>	<b>METRO B NORMAN MAIN</b>	<b>805</b>	<b>1.6</b>
<b>11</b>	<b>OKCMAR</b>	<b>758</b>	<b>1.5</b>
<b>12</b>	<b>BERKSHIRE HAN MAY</b>	<b>744</b>	<b>1.5</b>
	<b>All Others</b>	<b>34,399</b>	<b>68.3</b>
	<b>Grand Total</b>	<b>50,364</b>	<b>100.0</b>

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<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Average</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	754,965,716	225,902	7.2
2	KELLER WILLIAMS-ED	648,870,609	273,785	6.2
3	METRO FIRST BRITTON	314,576,650	215,022	3.0
4	KELLER WILLIAMS-GM	262,372,664	188,622	2.5
5	KELLER WILLIAMS-NP	258,046,196	233,737	2.5
6	KEVO PROP SHARTEL	245,828,888	185,812	2.3
7	CHURCHILL-B ED 33RD	199,228,393	365,557	1.9
8	KELLER WILLIAMS-NOR	198,468,080	194,386	1.9
9	BERKSHIRE HA N MAY	172,303,717	231,591	1.6
10	OKCMAR	164,346,591	216,816	1.6
11	CHAMBERLAIN REALTY	160,346,595	196,986	1.5
12	EXP REALTY	160,028,932	192,806	1.5
	All Others	6,987,625,621	201,611	66.4
	Grand Total	* ***, ***, *** *, ***, ***, ***	209,019	100.0

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